

Job announcement – We are seeking a

Operations Manager (Solar for Businesses)

Context

Our organization is a non-profit organization that mostly focuses on development and has been actively fighting poverty and inequalities for 40 years on all levels and through a broad range of subjects. Our professionals provide lasting, innovative solutions for fair development in the field and work to positively influence policy.

Since the early 1990s, The Organization has been promoting in the energy area:

- universal access to energy, with a particular focus on vulnerable communities and rural areas,
- renewable energies that limit greenhouse gas (GHG) emissions while respecting biodiversity,
- local solutions, adapted to local needs, implemented by local players in partnership with public authorities and citizens.

In this context, we implement in four regions of Myanmar a project aiming at improving access to renewable electricity and energy-efficient products by businesses and rural households. This project, called **“Securing Energy Needs and Transition of Rural areas in Myanmar” (SENTRUM)** aims at ensuring:

- design and delivery of renewable energy systems; support to a last-mile distributor of energy-efficient appliances, minigrid infrastructure,
- sustainable financial mechanisms to ensure affordability of energy solutions,
- skills development and training centres support ensuring the demand for clean energy goods and services is met.

In the framework of SENTRUM operations, several products are being developed and rolled out. One of those products is the **“Productive Use of Energy – Classic” (PUE Classic)** product. This product is a turnkey solarization service for rural businesses. It is an all-inclusive package made of:

- technical services (survey, design, project owner support, organization of installation and maintenance),
- solar equipment supply,
- and financial services (microfinance loan, and project subsidy).

Per the project logframe, at least 300 of those systems will be installed on the 2025-2027 period.

Key duties and responsibility

The Operations Manager will be tasked with ensuring the roll-out of the PUE Classic product according to timeline and objectives. He/she will work under the supervision of the SENTRUM Component 1 Manager.

He/she will be required to:

- Ensure the implementation of PUE Classic operations per existing workflow and procedures:
 - Planning, overseeing, and keeping track of progress for each ongoing case
 - Ensuring the smooth running of the supply chain associated with the PUE Classic product (procurement, transportation, regular stock inventories over four warehouses)
(Note: Logistics will be supported by field logistics officers locally)
 - Steering the portfolio and participating in strategic decisions (expansions, new hirings, catalogue updates, etc.)
 - Contributing to operations’ data collection, analysis, and reporting
- Improve quality and increase quantity of systems delivered:
 - Optimizing the efficiency of PUE Classic operations (processing time for a given beneficiary, coordination of staff / partners / service providers)

- Keeping a log of technical issues and beneficiary complaints, and ensuring necessary improvements are made
- Together with the Project Component Manager, manage the PUE Classic field team—10-15 engineers spread over 4 bases
(*Note: Coordination will be supported by field coordinators locally*)
- Keep close relations with-, and ensure smooth coordination between all project partners, including:
 - Financial Services Providers (two different MFIs)
 - Solar equipment suppliers
 - Solar installation companies
 - Other service providers and partners as relevant
- Integrate technical inputs from the engineering team into operational action (procurement, system designs, technical evaluations, recruitments, etc.)
- Provide expertise on energy issues within the project or in other energy projects the organization may engage in

Education / Experience Preferred

- Master's or bachelor's degree in energy or electrical engineering, business, rural development, or related field
- At least 5 years of professional experience in a technical position directly related to renewable energy and rural development operations
- Knowledge of electrical engineering for renewable energy applications (production and utilization), especially solar-battery-inverter systems
- Experience or appetite to learn quickly on supply chain and inventory management, microfinance products, quality assurance, marketing
- Fine understanding of Myanmar rural businesses, local governance structures, political dynamics and conflict-related risks

Skills Required

- Strong leadership capabilities, to create and maintain a momentum for large-scale operations in a wide project area
- Strong planning, monitoring, and reporting skills
- Software: Microsoft Office Suite. Microsoft Project or equivalent. Proficiency in a GIS software, Power BI, and PVsyst are major assets
- Languages: Myanmar (native proficiency); English (full professional proficiency)

Contract and condition:

- Based in Yangon
- Monthly trips to the regional offices (Kalaymyo, Monywa, Meiktila, Bogale)
- The contract is one-year, renewable, with a three-month probation period
- Salary based on organizational salary grid and previous experiences
- *Note: if requested, a part-time staffing may be considered for this position*

Written applications (CV and cover letter) with three reference check should be submitted by email to yangonhrmm@gmail.com before **October 5 at 5 PM (Myanmar time)**. Only shortlisted applicants will be contacted.

This position is urgent, and we reserve the right to make an interview if we find the suitable candidates among applicants before deadline. We would like to encourage to apply as early as possible.

Our organization is an equal opportunity employer, without discrimination based on gender, religion, ethnicity, or any other possible grounds for discrimination. The recruitment process is free of charge and no fee is charged to a candidate.